

## **TAHSIN INDUSTRIAL CORPORATION**

# **Investor Conference**

# 2023.12.21

1

Lai,Ken-Min V.P.

# Disclaimer

Tahsin Industrial Corporation does not release any financial forecast. However, the statement of the company's business, finance condition and Q&A in this presentation may differ from future actual results. This causes from market demand, prices fluctuations, competitions behavior, global economic situations, exchange rate fluctuations, supply chain and other factors or risks beyond the company's control.

This presentation is based on the information obtained from various sources which the Company believes to be reliable. please refer to the information on MOPS website as the main basis if any adjustment has been made.

# **Briefing outline**

- Company Profile
- Financial overview
- Operational distribution
- Important messages
- Q & A

## **Company Profile**

```
Founding time: 1958
Capital amount: NT$990,990,000
Group area: 67,888 ping (Taiwan: 28,207 ping Japan: 872 ping China: 24,369 ping
                               Vietnam: 7,409 ping Myanmar: 7,031 ping)
Number of groups: 2,262 people (Taiwan: 349 people Japan: 19 people
                                     America: 1 people China: 153 people
                                     Vietnam: 426 people Myanmar: 1,314 people)
Operating items: raincoat products, garment products, miscellaneous products,
                    laminators, Furniture products, stationery products,
                    PP corrugated board products, sales of medical protective clothing.
```

#### **Taichung Headquarters**

Established : July, 1958

Plant size : 4,054 ping

Address : No.51, 35th RD., Taichung Industrial Park, Taichung City, Taiwan Products : Rainwear, Laminators, Garments, Combo machines, , sales of medical protective clothing.



Chung-Kan Plant Established : June , 1992 Plant size : 23,412 ping Address : 336 Tse-Li RD., Wu-Chi Dist., Taichung City,Taiwan Products : Polypropylene board > Laminating film



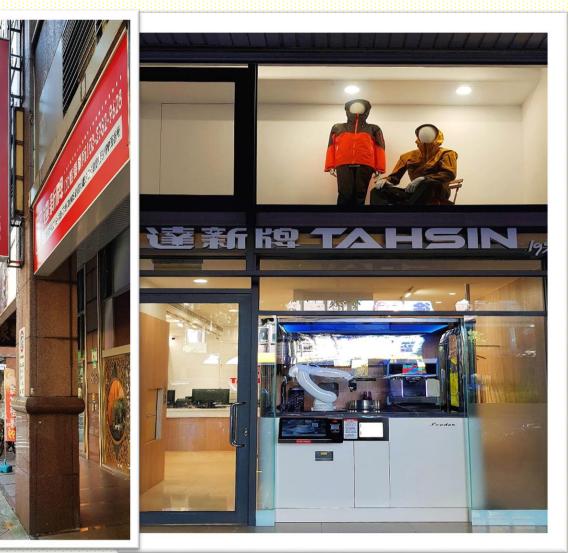
#### **Taipei office**

Address : 10th Floor, No. 369, Fuxing North Road, Taipei City **Products :** This office is in charge of export business.



**Taipei Commercial Store** Address: No. 66-3, Section 3, Heping East Road, Taipei City Products : product retail, product promotion

谨 新 Ką



DAFU Plastic Industry Co., Ltd. Established : September , 1990 Capital : US \$10,300,000

Products : Rainwear, Garments, Plastic housewares Address : Huh-Shyr, Putian, Fujian, China Primary market : Japan, Europe & U.S.A.



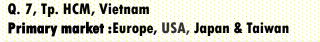
Myanmar Tahhsin Industrial Co., Ltd. Established : January , 1999 Capital : US \$14,700,000 Products : Rainwear, Textile Garments Address : Plot No. D-1, Mingaladon Industrial Park,

Mingaladon Township, Yangon, Myanmar. Primary market : Europe, Japan & Taiwan



Tah Viet Co., Ltd. Established : August, 1994 Capital : US \$7,203,000 **Products :** Rainwear, Textile Garments

T. T.Dong,



Address : RD.3, Khu Che Xuat Tan Thuan, Phuong

8



Tahhsin Phu My Joint Stock Company Investment date : March, 2013 Capital : VND \$16,635,990,000 **Products :** Textile Garments Address Phu My Industrial Zone, Sam Phuoc Township, Funin County, Guangnan Province, Primary market :Europe, USA, Japan & Taiwan



Tahsin Shoji Co., Ltd. Established: June , 1979 Capital: ¥\$400,000,000

#### **Products and Services:**

Design, production, and importing, and selling of sportswear, outdoor wear, golf bags, sports bags, and various other goods; Importing and selling of A-PET, Acrylic board, and other plastics material

Address: 8-2, 2-Chome, Imagome Higashi-Osakashi, Japan Tokyo Office: 5F 30-11 Aobadai 1-chome Meguroku Tokyo, Tahsin Industrial Corp., U.S.A. Established: October, 1985 Capital: US\$8,050,000 Products and Services: Tahhsin products: Garments,Rainwear and all kinds of plastic products Address: 277 Fairfield Road Fairfield NJ Primary market: USA & Canada



### **Financial overview**

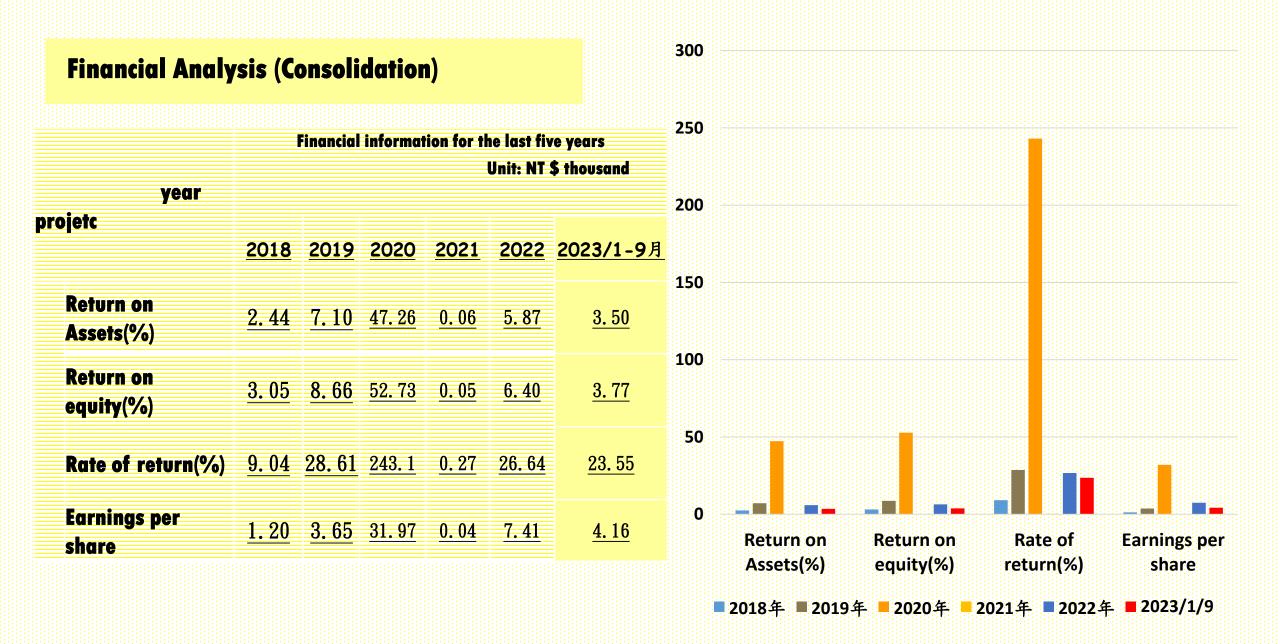
### Condensed balance sheet (consolidated)

### Financial information for the last five years Unit: NT \$ thousand

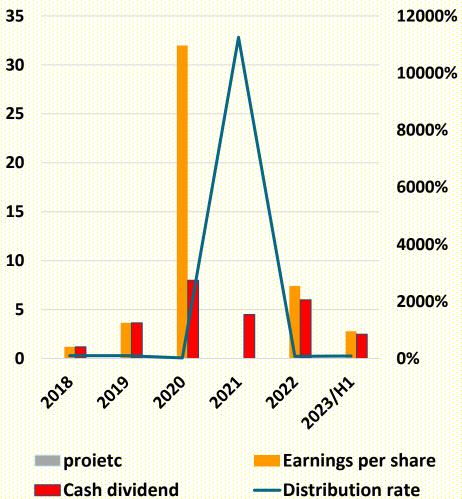
year projetc	2018年	2019年	2020年	2021年	2022年	2023/1-9	<u>%</u>
Current assets	4, 364, 516	6, 762, 847	9, 702, 083	9, 031, 955	7, 953, 048	7, 548, 091	67
<u>Property</u>	<u>4, 400, 444</u>	<u>1, 753, 596</u>	<u>1, 768, 491</u>	<u>2, 158, 882</u>	<u>2, 315, 493</u>	<u>2, 339, 544</u>	<u>21</u>
<u>Total assets</u>	<u>9, 872, 838</u>	<u>9, 925, 313</u>	<u>13, 066, 420</u>	<u>12, 754, 72</u>	<u>11, 534, 541</u>	<u>11, 279, 868</u>	<u>100</u>
<u>Total liabilities</u>	<u>2, 149, 826</u>	<u>1, 532, 086</u>	<u>862, 326</u>	<u>1, 184, 442</u>	<u>895, 797</u>	<u>736, 377</u>	<u>7</u>
Equity attributable							
to owners of the parent	<u>7, 711, 480</u>	<u>8, 371, 300</u>	<u>12, 179, 126</u>	<u>11, 544, 569</u>	<u>10, 609, 445</u>	<u>10, 531, 241</u>	<u>93</u>
<u>company</u>							
Share capital	1, 980, 000	1, 980, 000	1, 386, 000	990, 990	990, 990	990, 990	_9
Retained earnings	3, 762, 799	4, 196, 822	8, 350, 263	7, 538, 998	7, 760, 947	7, 632, 328	68
15,000,000 10,000,000 5,000,000							
0	sets	liabil		Equity attribut to owners of the pare		Retained earning	S
2018	年 🔳 201	9年 🗧 2	020年 🗧	2021年 🔹	2022年 📕	2023/1-9	

## **Condensed Income statement (consolidated)**

ye	ar	Financial information for the last five years Unit: NT \$ thousand							
projetc		2018年	<u>2019年</u>	<u>2020年</u>	2021年	<u>2022年</u>	2023/1-9	<u>%</u>	
Operating revenue		<u>2, 543, 342</u>	<u>2, 440, 599</u>	<u>2, 233, 540</u>	<u>2, 378, 900</u>	<u>2, 669, 360</u>	<u>1, 693, 225</u>	<u>100</u>	
Gross operating pro	ofit	<u>382, 079</u>	<u>405, 917</u>	<u>382, 200</u>	<u>366, 387</u>	<u>505, 315</u>	<u>291, 937</u>	<u>17</u>	
Operating Income(I	oss)	(8, 894)	<u>41, 698</u>	<u>38, 033</u>	<u>7, 250</u>	<u>170, 433</u>	<u>39, 545</u>	_2	
Non-operating Income/(Expense)		<u>252, 127</u>	<u>692, 858</u>	<u>5, 895, 141</u>	<u>273, 464</u>	<u>616, 312</u>	<u>397, 498</u>	<u>24</u>	
Net income before t	tax (loss)	243, 233	<u>734, 556</u>	<u>5, 933, 174</u>	<u>280, 714</u>	<u>786, 745</u>	<u>437, 043</u>	<u>26</u>	
Net Income(loss)		<u>229, 871</u>	<u>698, 140</u>	<u>5, 430, 211</u>	<u>6, 432</u>	711, 224	<u>398, 797</u>	<u>24</u>	
6,000,000									
5,000,000									
4,000,000									
3,000,000									
2,000,000 —									
1,000,000 — 0 —									
-1,000,000 Op	erating revenue	Gross operating pro	ofit Opera Income		n-operating Ne ne/(Expense)	t income before tax (loss)	Net Income(l	oss)	
	■ 2018年	■ 2019年	■ 2020年	■ 2021年	- 🔳 2022年	<b>2023/1</b>	-9		
				11					



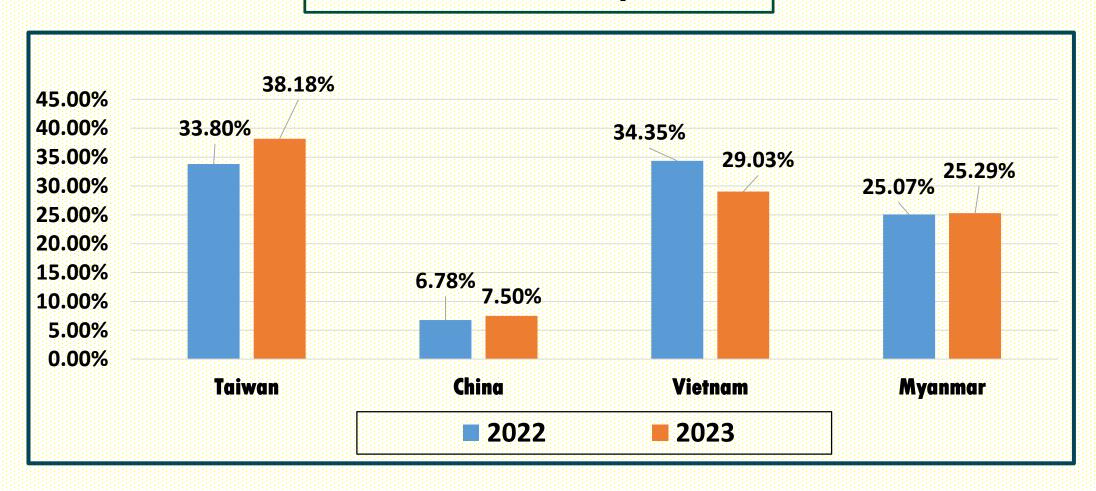
						unit: yuan
year						
projetc	2018	2019	2020	2021	2022	2023/H1
arnings per						
hare	1.20	3.65	31.97	0.04	7.41	2.79
Cash dividend	1.20	3.65	8.00	4.50	6.00	2.50
Distribution						
ate	100%	100%	25%	11250%	81%	90%



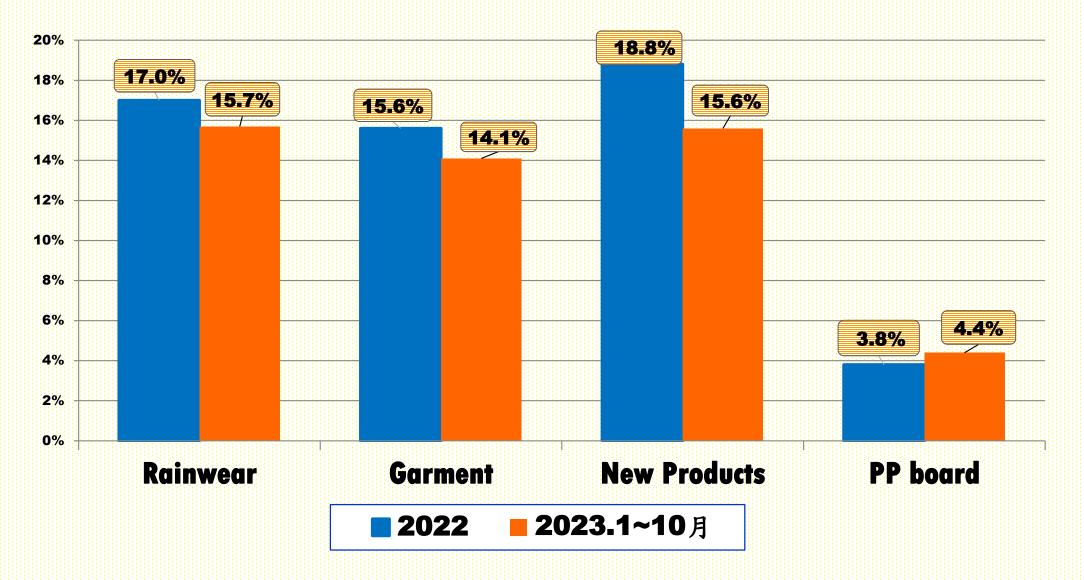
### EPS and dividends for the last five years

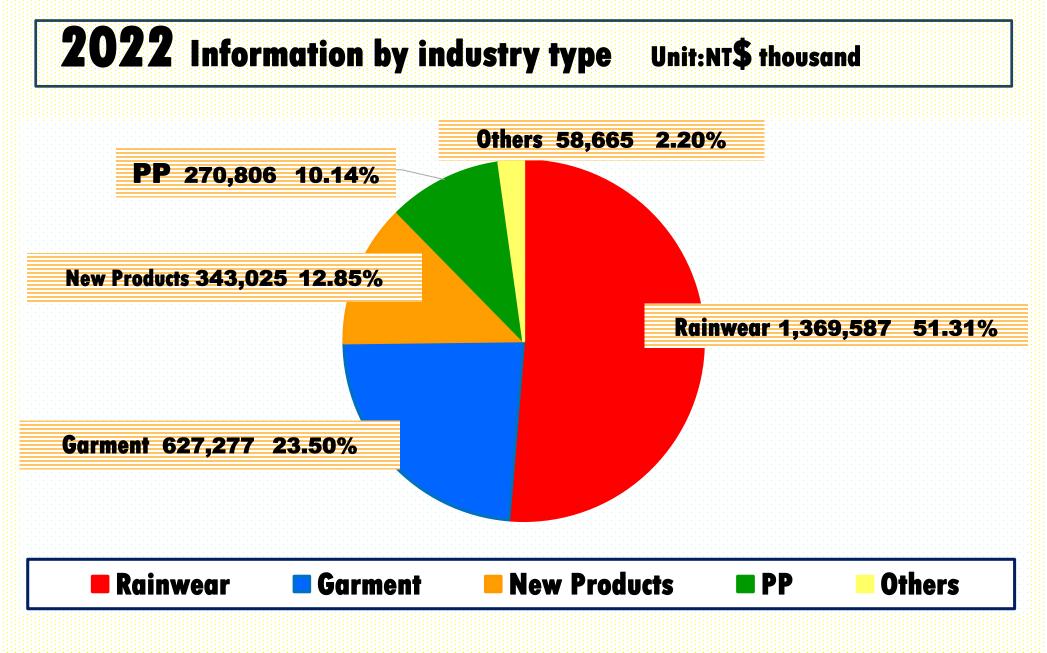
## **Operational review**

## **Production area analysis**

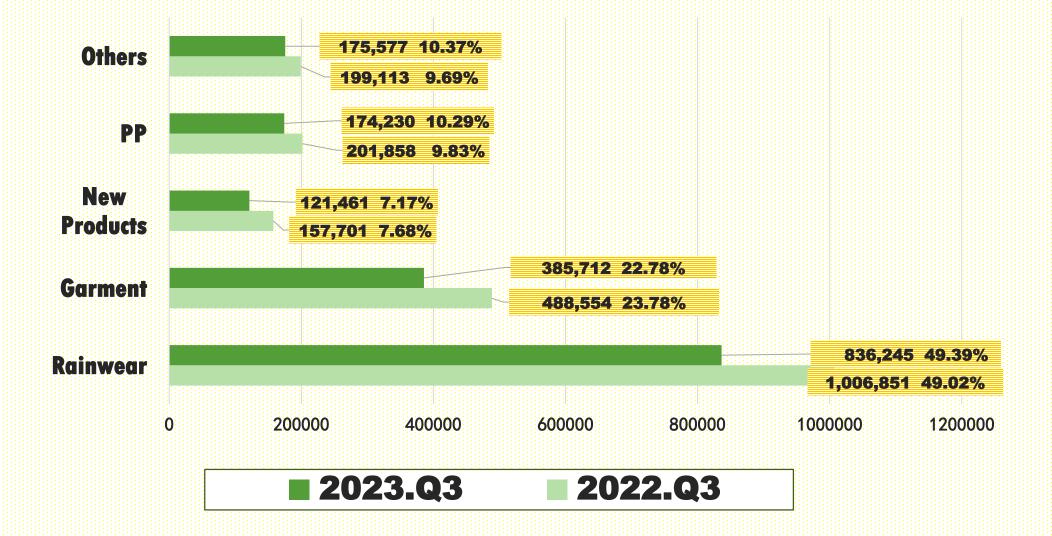


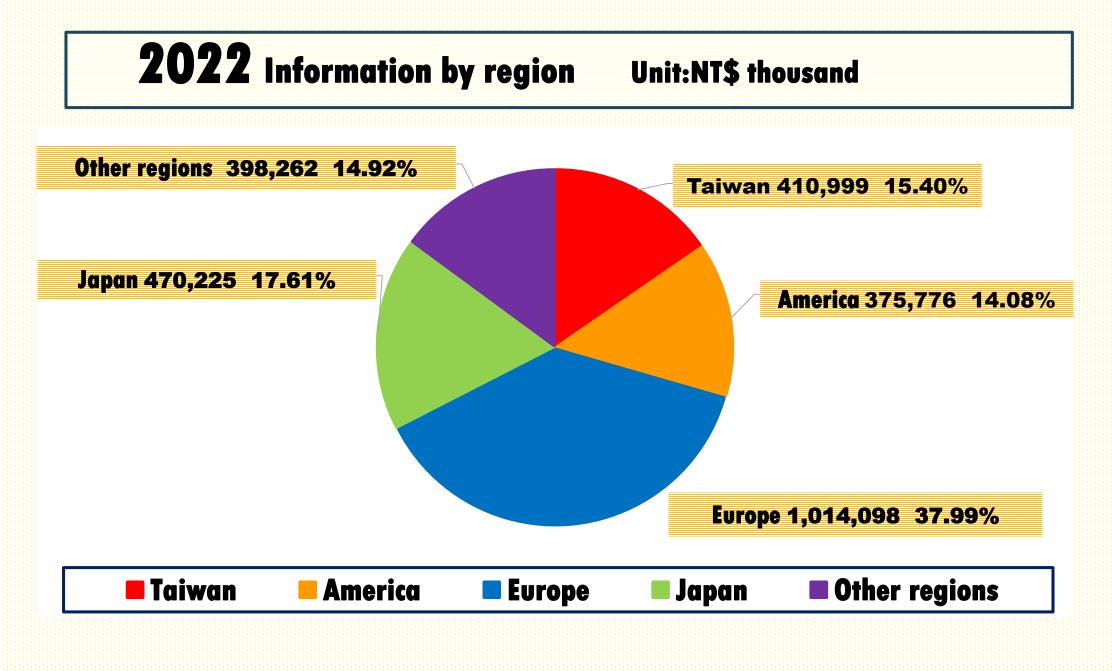
## Main product, gross profit analysis chart





## Information by industry type Unit:NT\$ thousand





#### Information by region **Unit:NT\$** thousand 342,205 20.21% Other regions 327,175 15.93% 297,997 17.60% Japan 381,464 18.57% 527,901 31.17% Europe 774,106 37.68% 250,193 14.78% America 271,729 13.23% 274,929 16.24% Taiwan 299,603 14.59% 0 100000 200000 300000 400000 500000 600000 700000 800000 900000



## Summary of important events in 2023

- Tahhsin has obtained 35,000,000 shares of NAN YA's cumulative holdings so far, the amount is NT\$1,191.75 million.
- Tahhsin has obtained 1,100,000 shares of TSMC's cumulative holdings so far, the amount is NT\$545.70 million.
- Tahhsin has established a properly governance system. The board of directors authorized the establishment of chief information security officer (CISO) and corporate governance officer on March 24, 2023.
- The board of directors of Tahhsin resolved to distribute a cash dividend of NT\$3.5 per share for the second half of 2022. The base date for the distribution of cash dividends is on April 22, 2023, and the payment date is on May 17, 2023.
- The term of the directors(including independent directors) has expired this year. The re-election of 9 directors (including 3 independent directors) will be done on June 16, 2023.
- The board of directors of Tahhsin has passed the appointment of Mr. Chen Yi-Chien as the general manager. The change in position will take effect on June 26, 2023.
- In order to the needs of operational expansion, Tahhsin has established an innovative machinery factory in Vietnam.
   On the other hand, the factory in Bangladesh is under preparation.
- The board of directors of Tahhsin resolved to distribute a cash dividend of NT\$2.5 per share for the first half of 2023. The base date for the distribution of cash dividends is on September 6, 2023, and the payment date is on September 27, 2023.



