

TAHSIN INDUSTRIAL CORPORATION

Investor Conference

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Disclaimer

Tahsin Industrial Corporation does not release any financial forecast. However, the statement of the company's business, finance condition and Q&A in this presentation may differ from future actual results. This causes from market demand, prices fluctuations, competitions behavior, global economic situations, exchange rate fluctuations, supply chain and other factors or risks beyond the company's control.

This presentation is based on the information obtained from various sources which the Company believes to be reliable. please refer to the information on MOPS website as the main basis if any adjustment has been made.

Briefing outline

- Company Profile
- Financial overview
- Operational distribution
- Important messages
- Q & A

Company Profile

Founding time: 1958 Capital amount: NT\$990,990,000

Group area: 62,899 ping (Taiwan: 28,207 ping Japan: 872 ping China: 24,369 ping

Vietnam: 2,420 ping Myanmar: 7,031 ping)

Number of groups: 2,537 people (Taiwan: 360 people Japan: 20 people

America: 2 people China: 171 people

Vietnam: 300 people Myanmar: 1,684 people)

Operating items: raincoat products, garment products, miscellaneous products,

laminators, Furniture products, stationery products,

PP corrugated board products, sales of medical protective clothing.

Taichung Headquarters

Established : July, 1958

Plant size: 4,054 ping

Address: No.51, 35th RD., Taichung Industrial Park, Taichung City, Taiwan

Products: Rainwear, Laminators, Garments, Combo machines, , sales of medical protective

clothing.



Chung-Kan Plant

Established: June, 1992

Plant size: 23,412 ping

Address: 336 Tse-Li RD., Wu-Chi Dist., Taichung City, Taiwan



Taipei office

Address: No. 201, Dunhua North Road, Taipei City Products: This office is in charge of export business.



Taipei Commercial Store

Address: No. 66-3, Section 3, Heping East Road, Taipei City

Products: product retail, product promotion





DAFU Plastic Industry Co., Ltd.

Established: September, 1990

Capital: US \$10,300,000

Products: Rainwear, Garments, Plastic housewares

Address: Huh-Shyr, Putian, Fujian, China Primary market: Japan, Europe & U.S.A.

Tah Viet Co., Ltd.

Established : August, 1994

Capital: US \$6,803,000

Products: Rainwear, Textile Garments

Address: RD.3, Khu Che Xuat Tan Thuan, Phuong

T. T.Dong, Q. 7, Tp. HCM, Vietnam

Primary market : Europe, USA, Japan & Taiwan





Myanmar Tahhsin Industrial Co., Ltd.

Established: January, 1999

Capital: US \$14,700,000

Products: Rainwear, Textile Garments

Address: Plot No. D-1, Mingaladon Industrial Park,

Mingaladon Township, Yangon, Myanmar.

Primary market : Europe, Japan & Taiwan





Tahsin Shoji Co., Ltd.

Established: June, 1979

Capital: ¥\$400,000,000

Products and Services:

Design, production, and importing, and selling of sportswear, outdoor wear, golf bags, sports bags, and various other goods; Importing and selling of A-PET, Acrylic board, and other plastics material

Address: 8-2, 2-Chome, Imagome Higashi-Osakashi, Japan Tokyo Office: 5F 30-11 Aobadai 1-chome Meguroku Tokyo,

Tahsin Industrial Corp., U.S.A.

Established: October, 1985

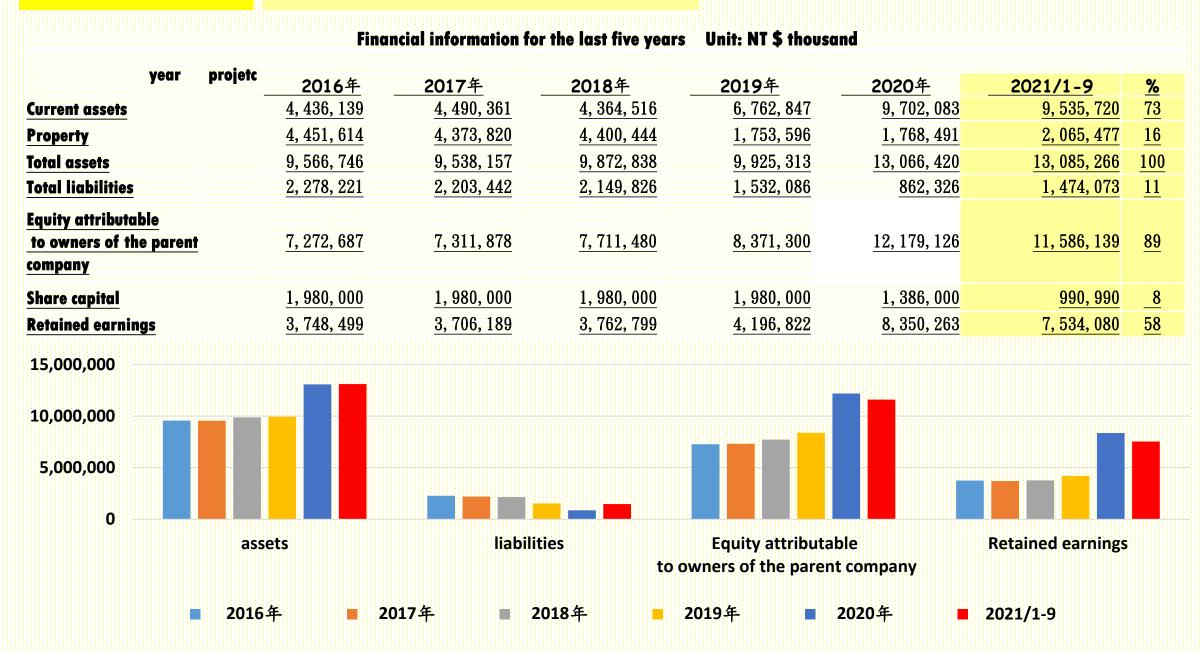
Capital: US\$7,050,000

Products and Services: Tahhsin products:

Garments, Rainwear and all kinds of plastic products

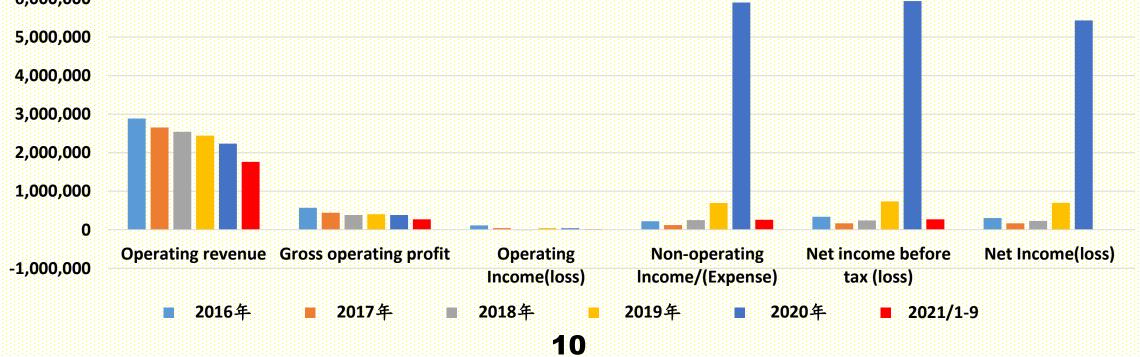
Address: 111 Howard Blvd Suite 206, Mt Arlington, NJ 07856 USA

Primary market: USA & Canada

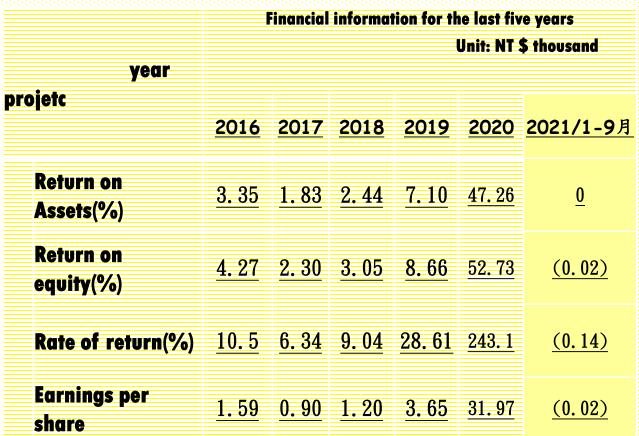


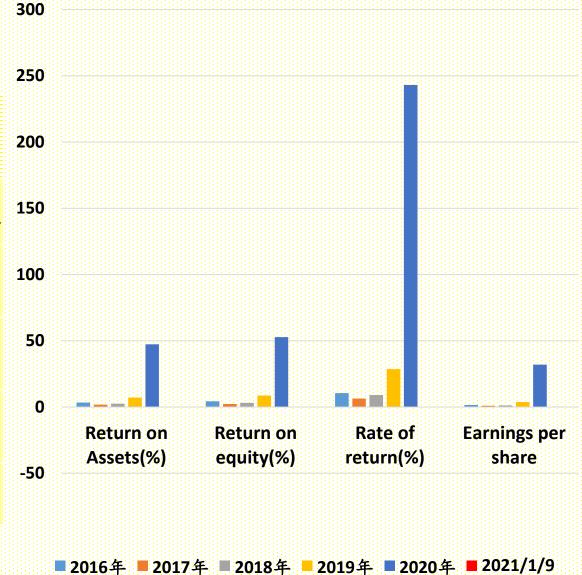
Condensed Income statement (consolidated)

| year | Financial information for the last five years Unit: NT \$ thousand | | | | | | |
|--------------------------------|--|-----------------|-----------------|-----------------|--------------------|-----------------|------------|
| projetc | 2016年 | 2017年 | 2018年 | 2019年 | 2020年 | 2021/1-9 | <u>%</u> |
| Operating revenue | 2, 887, 924 | 2, 654, 707 | 2, 543, 342 | 2,440,599 | <u>2, 233, 540</u> | 1, 763, 378 | <u>100</u> |
| Gross operating profit | <u>571, 012</u> | 443,657 | 382,079 | 405, 917 | <u>382, 200</u> | <u>272, 315</u> | <u>16</u> |
| Operating Income(loss) | <u>114, 145</u> | 41,684 | (8,894) | 41,698 | 38, 033 | 12, 374 | _1 |
| Non-operating Income/(Expense) | 222, 512 | 123, 937 | <u>252, 127</u> | 692, 858 | 5, 895, 141 | <u>259, 728</u> | <u>15</u> |
| Net income before tax (loss) | 336, 657 | 165,621 | 243, 233 | 734, 556 | 5, 933, 174 | <u>272, 102</u> | <u>16</u> |
| Net Income(loss) | <u>303, 181</u> | <u>168, 251</u> | <u>229, 871</u> | <u>698, 140</u> | <u>5, 430, 211</u> | (2, 441) | |
| 6,000,000 | | | | | | | |
| 5,000,000 | | | | | | | |
| 4,000,000 | | | | | | | |

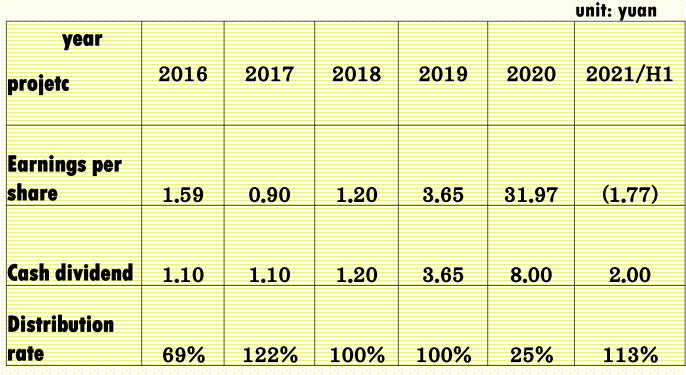


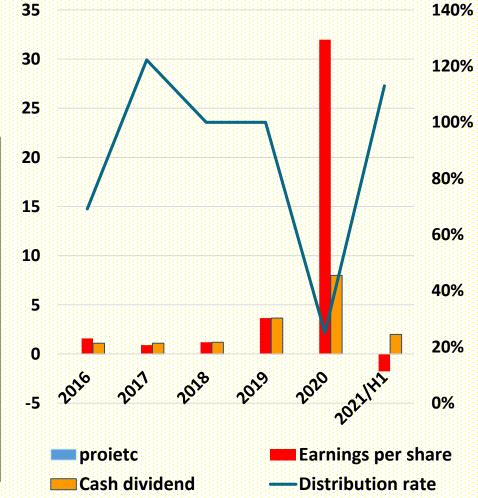
Financial Analysis (Consolidation)





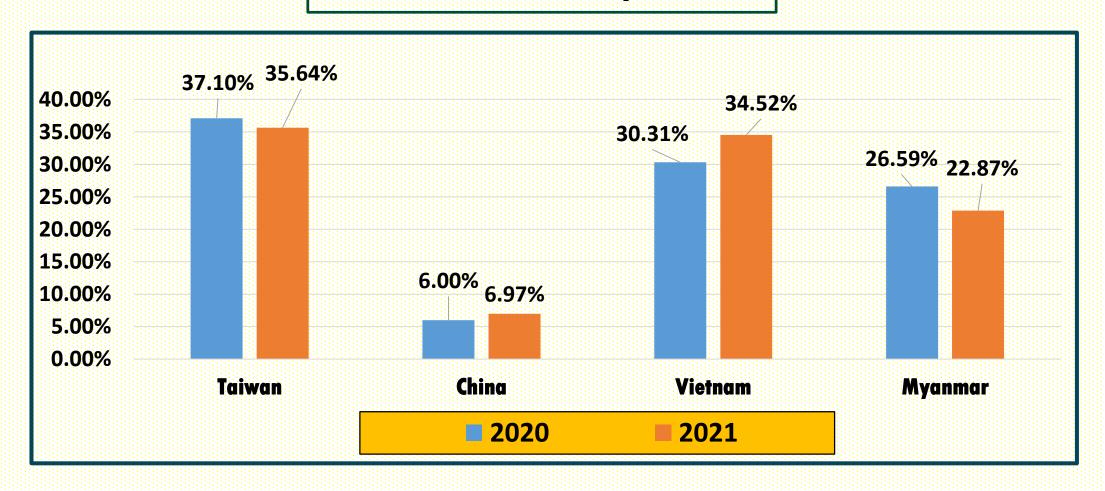
EPS and dividends for the last five years



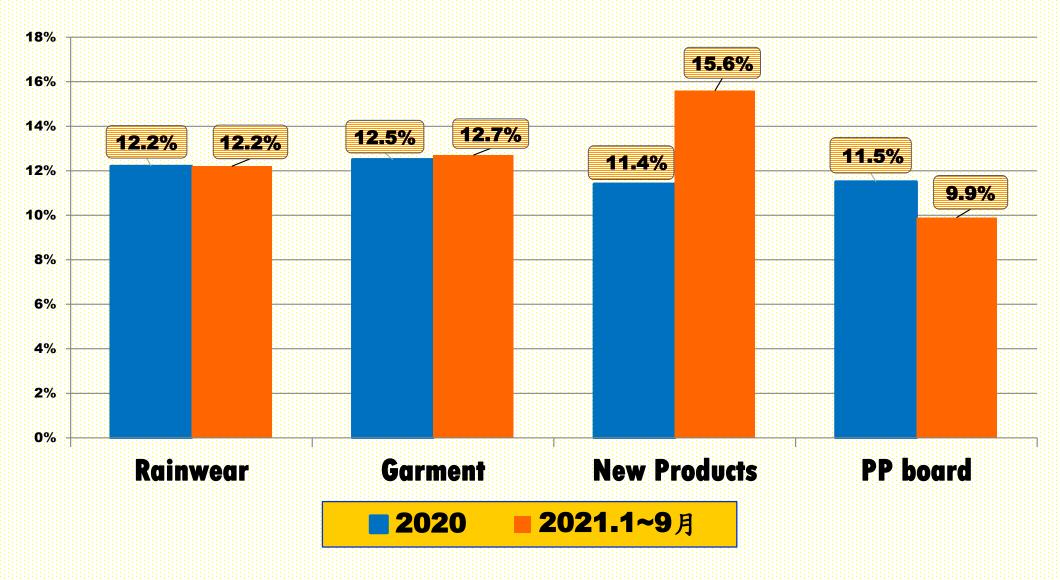


Operational review

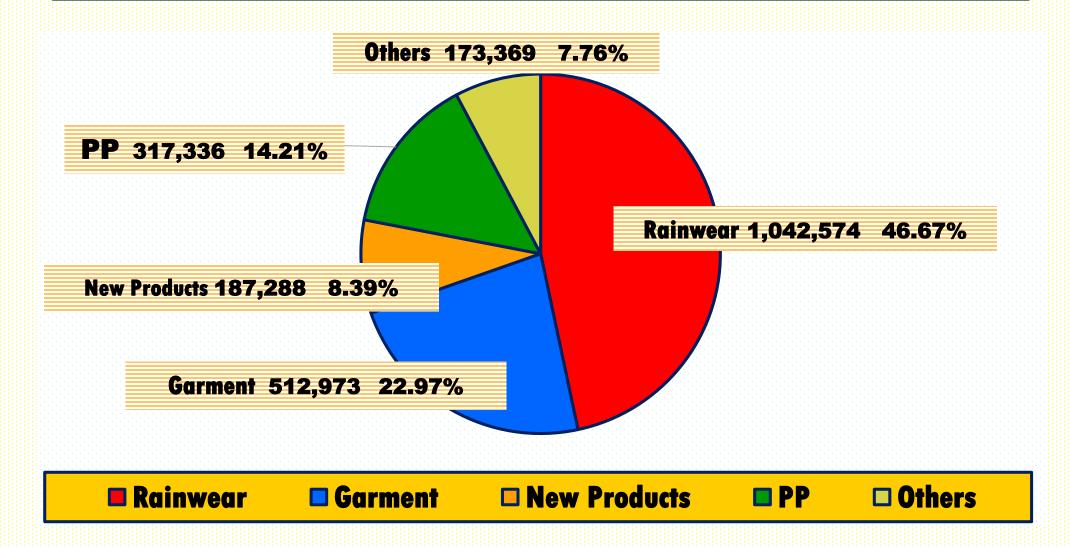
Production area analysis



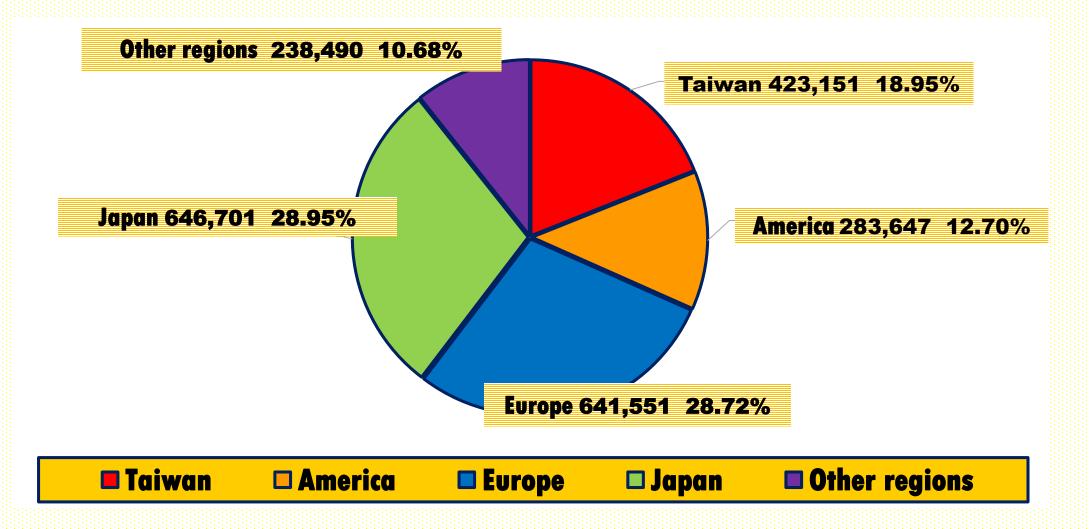
Main product, gross profit analysis chart



2020 Information by industry type Unit:NT\$ thousand



2020 Information by region Unit:NT\$ thousand



Summary of important events in 2021

- The company's board of directors resolved to distribute a cash dividend of NT\$4 per share for the second half of 2020. The base date for the distribution of cash dividends is on July 7, 2021, and the payment date is on July 28, 2021.
- The company's board of directors resolved to distribute a cash dividend of NT\$2 per share for the first half of 2021. The base date for the distribution of cash dividends is on September 6, 2021, and the payment date is on September 30, 2021.
- On August 11, 2021, the shareholders' meeting passed a resolution. In order to adjust the capital structure, improve the return on shareholders' equity and profit per share, cash capital reduction will return NT\$395.01 million in share capital, and shareholders will be returned NT\$2,850 in cash for every thousand shares. The basis for capital reduction and share swap The date is on December 17, 2021, and the release date is on December 23, 2021.
- The company has obtained 1,400,000 shares of TSMC's cumulative holdings so far, the amount is NT\$686.75 million.
- On September 29, 2021, the Japanese company's board of directors resolved to increase its cash capital to \forall \$300 million for Tahsin Shoji Co., Ltd.
- On November 14, 2021, the director and general manager of the company passed away.
- On November 15, 2021, the company's board of directors approved the chairman and general manager.



















The company's website www.tchhsin.com/tw/